

Choosing the right TECH – Identifying the industry changes driving technology choices

John Felitto April 24, 2019 Session 3a – Connected for deliver: outbound IT and Technology



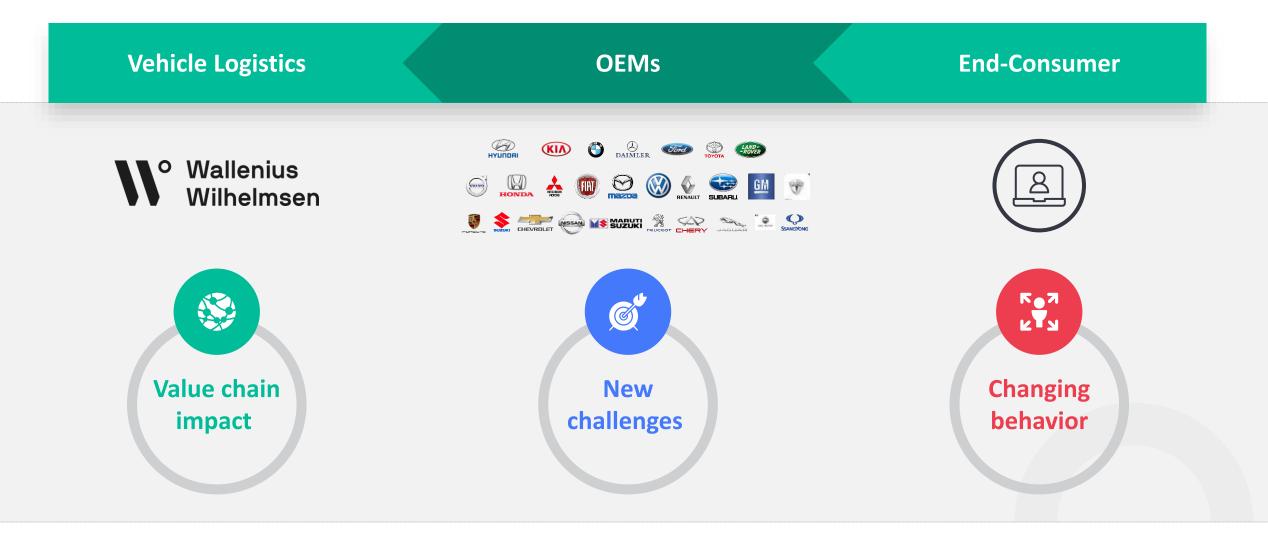




The Mobility Revolution will inevitably change what consumers Will look for in an automaker, and consequently, the kind of help automakers will need from suppliers.



To understand disruption, where it comes from

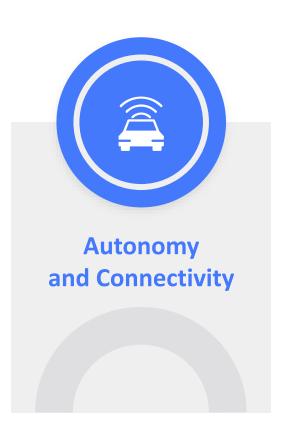




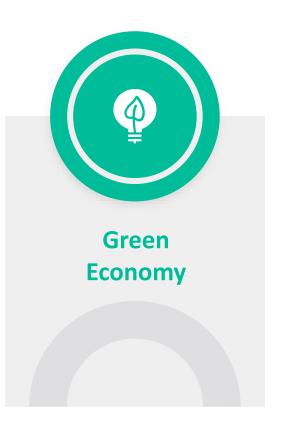
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Four mega trends are dominating the automotive industry



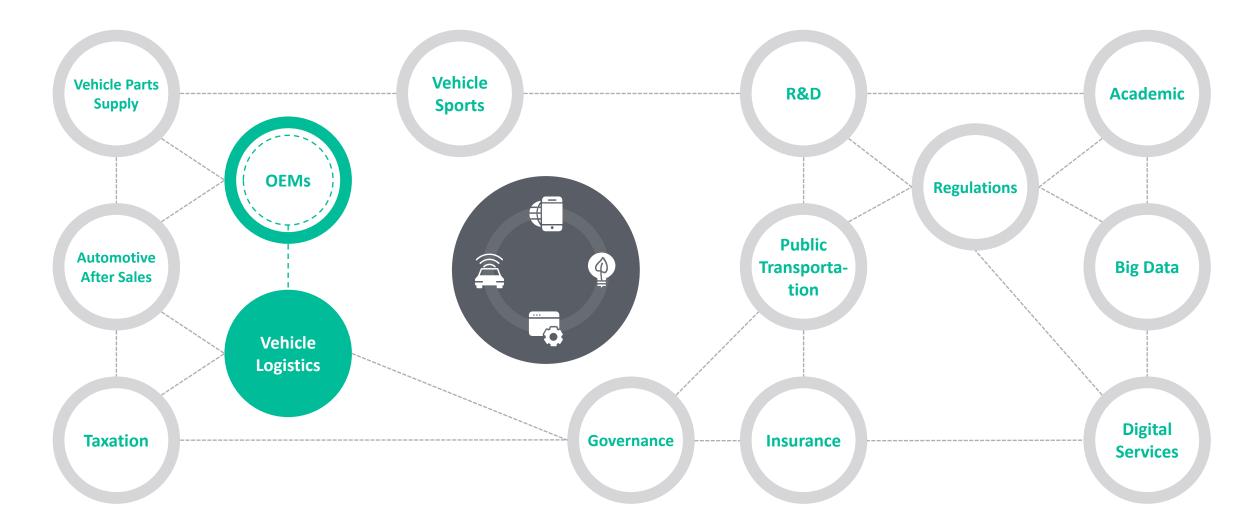








These trends are having a wide impact on the auto landscape



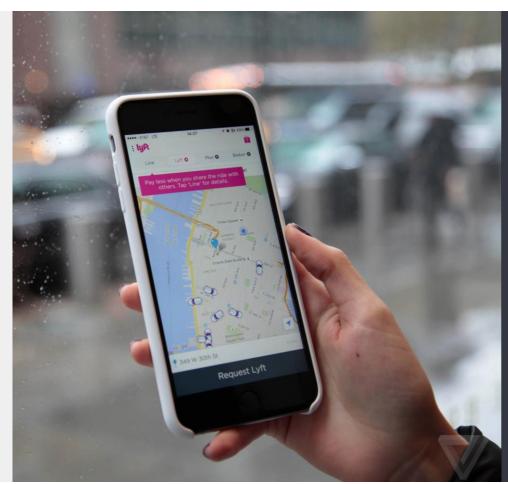




Mobility-as-a-Service & Urbanization

Individual/ shared mobility accessible and affordable to everybody - rethinking the car ownership.

Source: Global Mobility as a Service Mark Report 2018



Trend scope

- Car Sharing
- Car Pooling
- Ride Hailing
- Ride Sharing
- o P2P Car renting
- o PAYG Mobility
- o Taxi Hailing
- o Shuttle Service





Autonomy & Connectivity

Autonomous driving and using the car as the next IOT devise / smartphone enabled through telematics.

Source: news. ihs mark it. com, all ied mark et researc. com



Trend scope

- AutonomousVehicles
- Car Telematics
- Smart Accessory
- o V2V & V2X
- Cyber Security
- Virtual AreaMapping





Digital Servicing & Experience

Digital Solutions reforming the car purchasing process as well as the after market servicing.



Trend scope

- Online CarPurchase
- o Car Research
- Comparison websites
- After SalesMarketplaces
- OnlineMechanics
- Convenience & ConciergeServices

Source: researchgate.com, mckinsey.com





Green Economy

Environmental awareness creates the need for transparency and electrification enables sustainable transportation.



Trend scope

- Electric Vehicles
- ElectricComponents
- ElectricEnvironmental-friendlyproduction
- SustainableSupply Chain
- RecycledMaterial
- Third-party transparency
- Emission regulations



Opportunities for Smart Technology in the FVL Supply Chain

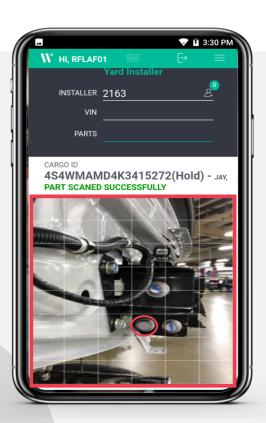
Smart Technology an increasing part of vehicles and logistics

What we are looking at today:

- Visibility tool
- Mobility tool
- Active and passive RFID tags
- Electronic proof of delivery (EPOD)
- Mixed and augmented reality
- 3-D printing

Data Analytics Driving:

- Increased velocity
- Improved quality
- Additional visibility
- More accurate data
- Sophisticated analysis
- Satisfied customers





Visibility

WWL is developing track & trace capabilities to support visibility needs for finished automotive logistics

User Interface Virtualization for end-user (customers) through web based portal **Network Status** Situational Awareness Alert/ Notification Track & Trace ETA prediction Situational Awareness Cô WWL's enhanced **Historical Analytics** Real-time Analytics / Reports Proactive Analytics / Reports track & trace / Reports **Event Management & ETA Calculation** Connectivity & Integration **((•))** (@) °O Multiple ways to Different modes / way of update by vendor receive info **Status / location** update **Factory** Dealer **VPC** Truck **Factory** Rail Vessels Compound



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Dashboards providing key information to decision makers





Thank you!

